



SOPRAS APNEA



CHANGE OF PRICE POLICY

VALID ONLY FOR WEB ORDERS

For all products listed on the website www.soprasapnea.com there will be new discounts. Note that the resulting prices below are always including VAT

discount 50%

Active **Instructors Trainers** (only if personal use)

Active **Athletes** (taking part in competitions) and diving over 50m depth or 160 in dynamics

discount 40%

Active **instructors** (only if personal use)

Active **Athletes** diving over 40m depth or 140 in dynamics

discount 30%

Instructors buying for their students

discount 20%

For **repeat** customers (even if not instructors), meaning after your third order (totalling at least 500eur)

discount 15%

For **repeat** customers, meaning after your first order (totalling at least 100eur)

discount 10%

Even for your very first order and as a beginner!

EXCEPTIONS

Exceptions can be made: If you can prove you dive deeper than 40m (dynamics 140m) even not competing you can still apply for a higher discount. Feel free to do that!

* The final prices after the discounts above are INCLUDING VAT. If you can provide a valid VIES VAT number we can invoice without Czech VAT of 21%

** Payment and pick up: If picked up and made in person in cash, no shipping costs will be applied, otherwise a flat fee will be applied as in the web shop

*** Personal use must be proved with regular posts on social medias at least once a month for at least 3 months. Until that moment a discount 30% will be applied. One piece of each product every year can be discounted at these conditions

**** Exchange rate for payments to our Czech account from a Czech account – 1Eur = 24 Czech Crowns

***** The order on our website is not a commitment. Only after we confirm stock availability and special discount you will have to take care of the payment, not earlier

***** You always have write the discount you are applying for in the footnotes of the order after check out. Any request for a higher discount will have to be individually submitted and approved by **Sopras Apnea**.